



# Cash automation technology to enhance efficiency and security

Supermarket & Retailer talks to Morné Liebenberg Managing Director of Clyronex



Clyronex offers automated solutions for handling cash transactions, streamlining processes, reducing errors, and improving cash flow management. Using advanced cash automation technology to enhance efficiency and security.

Our solutions automate cash handling, reduce errors, and include features like remote monitoring and counterfeit detection. This innovative approach helps us maintain a competitive edge in the industry.

## **S&R: What sets your company apart from competitors?**

The new range of Glory CASHINFINITY™ series X products set us apart from others in multiple ways, we deployed the first in South Africa customer facing self-checkout at Zara clothing located inside Gateway Shopping Mall in Umhlanga KZN, that caters for both credit card and cash as a method of payment. This is just one of many differentiators that set us apart from others in the industry.

Clyronex excels in the cash automation industry through efficient, secure, and accurate solutions like the CI-10X Compact Cash Management System. The technology automates cash handling, reducing manual errors and improving hygiene by minimising contact. With a focus on security, Clyronex decreases the risk of theft and shrinkage. Their cost-effective approach lowers operational expenses, and their customer-centric services include personalised communication and product demos. These qualities make Clyronex a standout leader in providing innovative and reliable cash automation solutions.



## **S&R: What key challenges currently face your industry?**

Process efficiency, security, cash shrinkage, and managing queues are challenges that are being faced by retailers every day.

With the deployment of the Glory CASHINFINITY™ series of products the retailer will eliminate manual errors and shrinkage as cash handling becomes an automated process at point of sale.

Speed is taken care of by our machines ability to accept thirty notes at once in a mixed bundle and very importantly with counterfeit checking as others in the industry lack both these abilities at Point of Sale. Our machine can take fifty coins at once for payment with foreign object detection and rejection.



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**S&R: How do you foster a culture of leadership and innovation?**

We foster leadership and innovation by empowering employees, recognising and rewarding innovation, promoting collaboration, and providing resources and support.

**S&R: In what ways does your company engage with customers to ensure you stay aligned with their evolving needs?**

Clyronex engages with customers by offering product demos, encouraging feedback and inquiries, maintaining personalised communication through account managers and customer service teams, and actively engaging with local communities.

These strategies help them stay aligned with customer needs, continuously improve their offerings based on customer input and market demands and foster strong relationships.

**S&R: How does innovation play a role in your company's success?**

There is an industry first, 'robbery mode' that can be configured during deployment that will greatly reduce loss during the unfortunate event of an armed robbery. Our device can be deployed customer facing or cashier facing by utilising IP address sharing. One device can be used to service two tills thereby greatly reducing the cost of deployment to the retailer especially by halving the monthly service contract fees.

**S&R: What investments is your company making to secure future growth?**

To secure future growth, we are investing in technology and infrastructure, talent development, market expansion, and research and development. These investments enhance our operational efficiency, support new product development, and ensure sustained growth.



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